

NABIL AL-KILANY

BOARD POSITIONING



POSITIONING STATEMENT

An operating executive who has taken a company through the full discipline of a public listing, now bringing that oversight experience to the board table. Nabil led MHG Trading to its Tadawul (TASI) Main Market listing in September 2025, and holds the Certificate in Board Directorship from the GCC Board Directors Institute.

GOVERNANCE CREDENTIALS

- **IPO to listing:** carried MHG Trading from private establishment to TASI Main Market listing (September 2025), leading governance readiness, advisor selection, financial and legal due diligence, prospectus, and the investor roadshow.
- **Disclosure & oversight:** direct exposure to disclosure obligations, external scrutiny, and the evidentiary standard of reported numbers that a listing imposes.
- **Certified Board Director:** Certificate in Board Directorship, GCC Board Directors Institute (December 2025).

SECTOR DEPTH

25+ years in building materials, construction chemicals, coatings, and building solutions across Saudi Arabia, the GCC, and Europe. Senior roles at Alshaya Enterprises, Saveto Group, DCP, Fosroc International, and MHG; founder of Nukote Coating Systems Middle East. Cycle knowledge, supply-chain, and category structure a building-materials or industrial board can draw on.

EXECUTIVE RECORD

- **Group Deputy CEO, MHG (2019–2025):** full P&L for global operations; revenue grown 4X; organization scaled from 124 to 750+ staff across four countries.
- **Chief Operating Officer, Alshaya Enterprises (2018–2019):** consolidated operating model; portfolio restructuring across business units.
- **Chief Business Development Officer, MHG Trading (2026–present):** strategy, operating efficiency, and AI-enabled transformation for a listed company.

COMMITTEE FIT

- **Audit:** strongest. The listing created direct exposure to disclosure obligations and the evidentiary standard of reported numbers.
- **Risk:** strong. Listing readiness surfaced enterprise risk beyond what operating management usually confronts.
- **Nomination / Governance:** supported by executive leadership and the GCC BDI directorship credential.

EDUCATION

Senior Executive Leadership Program (SELP), Harvard Business School (2024), with Harvard alumni status. Generative AI Strategy and Execution, Harvard Business School (2026). MBA, Lancaster University Management School. BSc Civil Engineering, University of Jordan.

Riyadh, Saudi Arabia

nabil@nkilany.com | linkedin.com/in/nkilany | nkilany.com

References available on request. Open to non-executive director and board-committee roles in industrial, building-materials, and listed-company contexts across KSA and the GCC.